



UNIVERSITIES SOUTH AFRICA

Universities South Africa (USAf) is an umbrella body representative of the 26 public universities in South Africa (SA). Through lobbying and advocacy, USAf promotes and facilitates an optimal environment conducive for universities to function effectively and efficiently. Applications are invited for the position of Director: Entrepreneurship.

Director: Entrepreneurship

The purpose of the role is to strategically envision, design and lead entrepreneurship development in Higher Education (EDHE) across all public universities in SA, while advancing the USAf agenda, specifically in terms of the World of Work. The role is responsible for establishing and building a portfolio of impactful and scalable structures, initiatives and partnerships in support of the objectives of EDHE, which are advancing:

1. Student entrepreneurship
2. Entrepreneurship through, teaching, learning and research, and
3. Entrepreneurial universities.

Key Performance areas: Strategy development and implementation – develop and revise the vision and strategy of EDHE; conceptualise innovative implementation plans aligned with the vision and strategy of EDHE; ● **Strategic leadership** – Develop policy; Lead (staff, funds, infrastructure and structures) and grow the World of Work Strategy group and EDHE initiatives; develop, monitor, and evaluate Programmes and projects ● **Sustainability, partnerships and fundraising** – drive financial sustainability of the EDHE programme through partnerships, fundraising and strategic communication ● **Operations management** – Run all the key operations and structures pertaining to EDHE and the World of Work Strategy Group in a seamless fashion. ● **Thought leadership, strategic communication and influence** - advocate for and advance the agenda of entrepreneurship development in Higher Education. .

Requirements: Extensive management experience of five to ten years at senior management level, including programme management ● Five to ten years relevant experience in a higher education environment or other sectors targeting similar audiences ● Academic research track record ● Experience in managing/overseeing and mobilising teams, including structures such as the EDHE Economic Activation Offices and communities of practice ● Active experience in the entrepreneurship environment of South Africa, e.g, starting and running a business ● Familiarity with the development of entrepreneurship in higher education ● Experience in overseeing diverse activities, including events, training, research projects, voluntary structures ● Experience in mobilising resources ● Extensive stakeholder engagement and/or relationship management experience ● Ability to work with senior leaders ● Successful track record of conceptualising and implementing large-scale, multi-stakeholder initiatives with social impact

- Understanding of the commercialisation process and the role of Technology Transfer Offices
- A Masters Degree in a relevant field. A PhD qualification would be an advantage
- Own transport and ability to travel often.

Key skills and characteristics: • Excellent English communication, written and spoken • Proven strategic leadership, management, influencing, networking and relationship-building skills • Solid understanding of finance and budgeting • Ability to execute within a highly-governed environment • Ability to identify and provide value to university stakeholders • Resilience and adaptability

Applications: Interested candidates should email a CV and a letter of motivation to USAf at e-mail hadmin@usaf.ac.za.

Remuneration: USAf offers a 3-year contract with a negotiable remuneration package; commensurate with experience, qualifications and suitability.

Closing date: Friday, 30 November 2023

Please direct any queries in relation to this advertised position to pearl@usaf.ac.za.

USAf reserves the right not to make an appointment.

Please note that only shortlisted candidates will be contacted.

END